

Visual Management

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October 24th, 2012

*Contents included in the presentation are informed by our study of the Toyota Production System

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Workshop Definition

- How do you solve a problem if you can't see it?
- How do you build a culture where people doing the work feel safe surfacing problems and tap into their creativity in coming up with solution?

Visual Management is a foundational Lean concept focused on making goals and actual results visible so that they can be solved.

Visual Management: Agenda

- Why is it important?
- What is it?
- How do I apply it?



**What is actually happening
VS
What should be happening**



Visual Controls in Everyday Life

Simple



Actionable



In the right place

Intuitive



You have to see it to improve it!

- Simple & Intuitive
- Easy to understand
- Visibility to problems



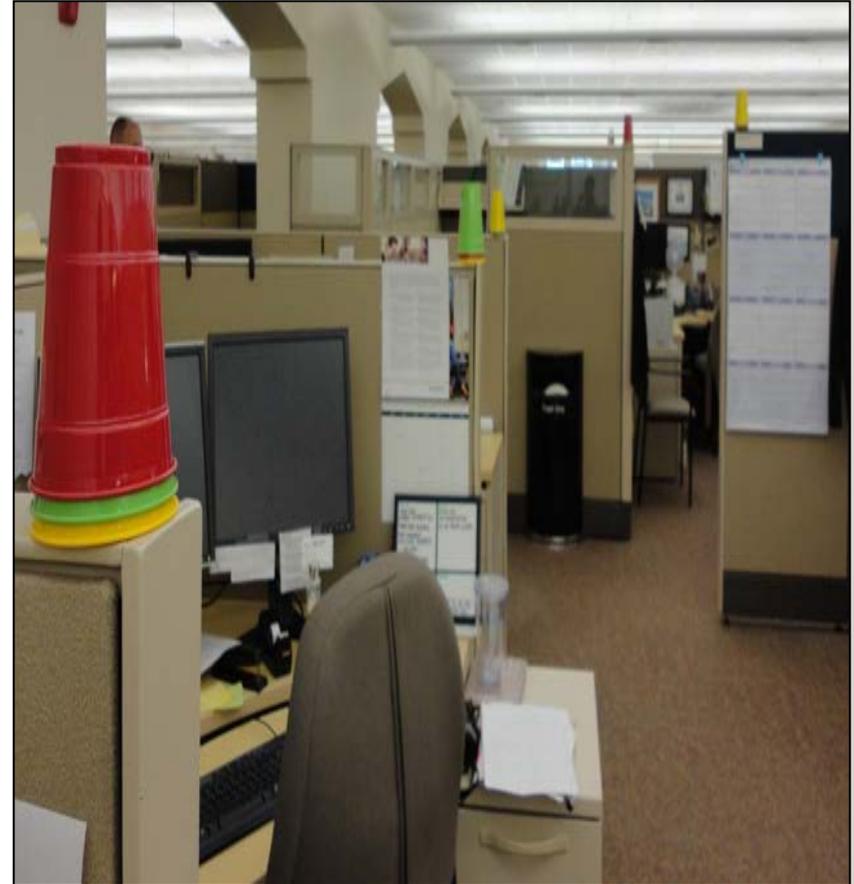
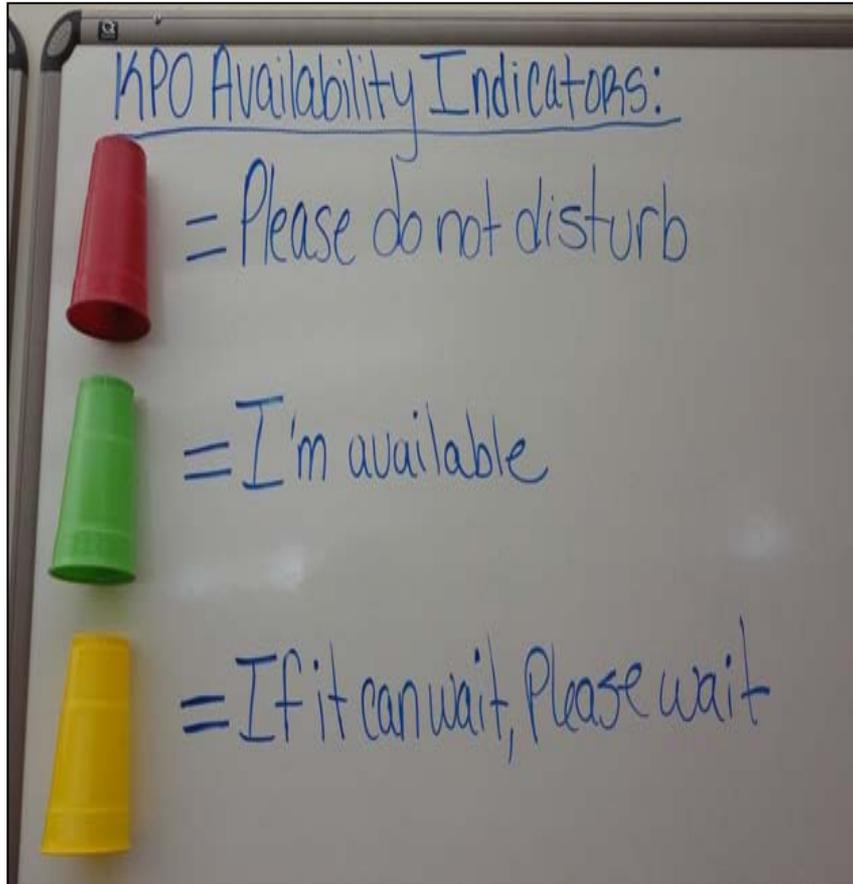
Visual Control: Let the Pictures Do the Talking



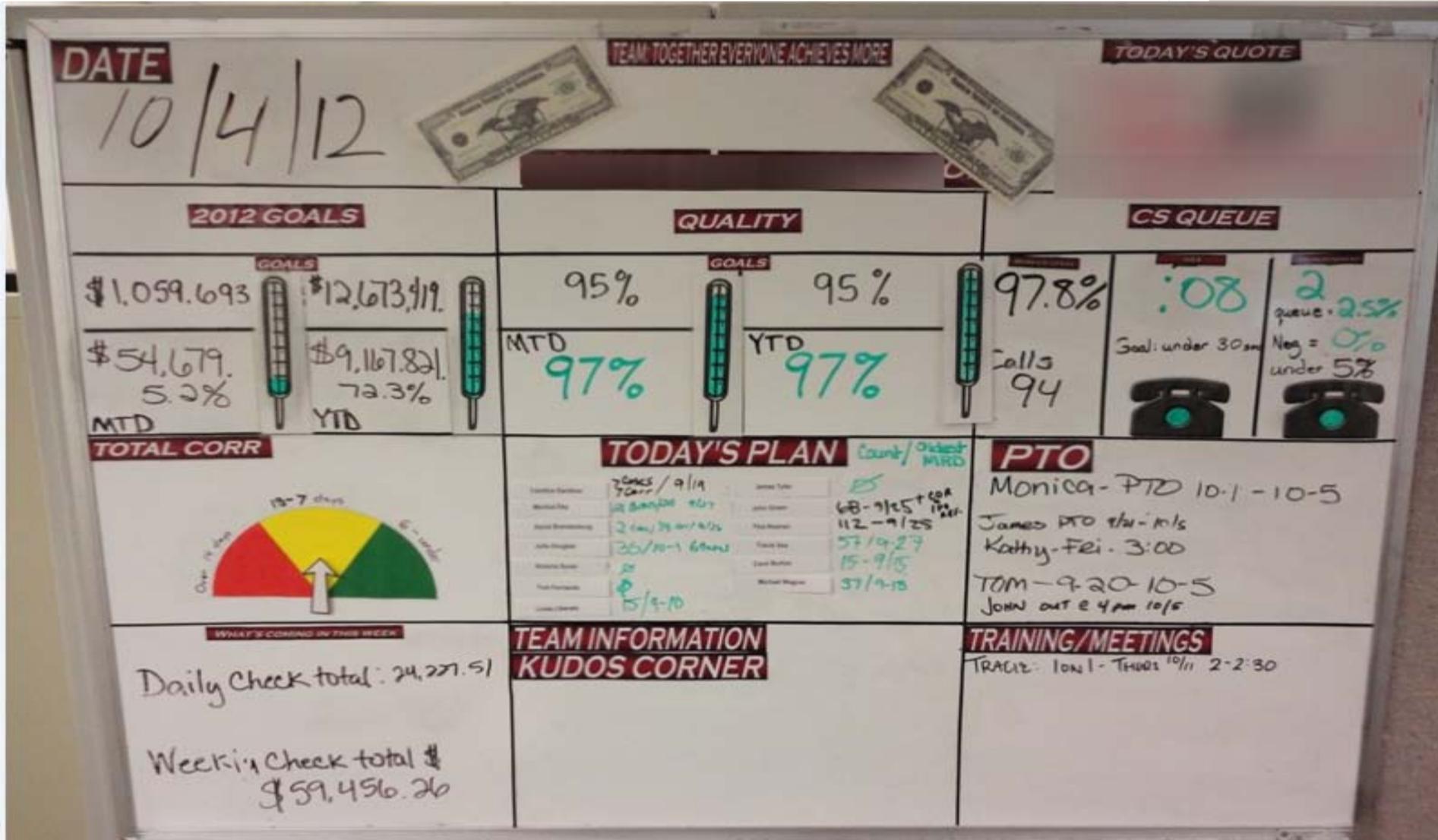
Visual Controls: Simple and Intuitive



Visual Controls: What is Happening?



Visual Controls: What should be happening



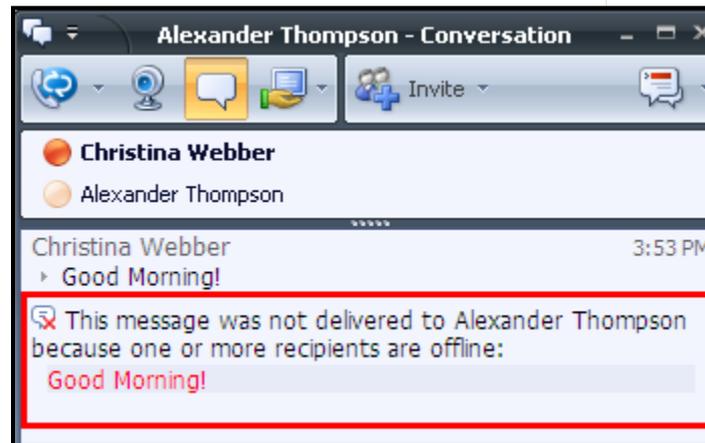
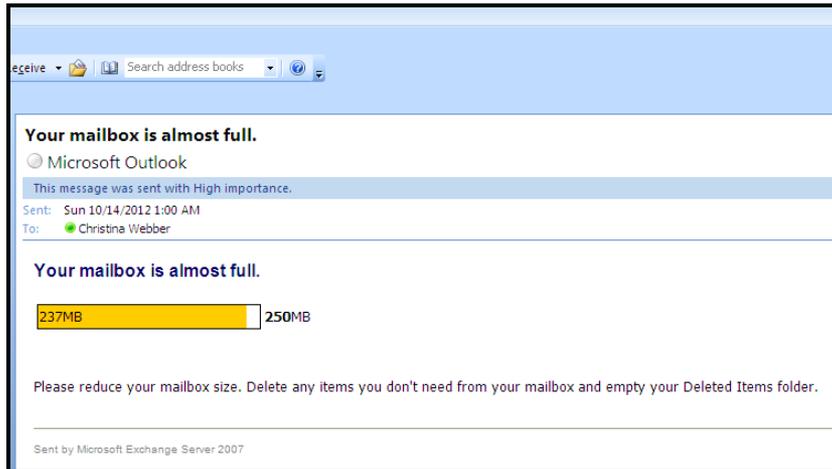
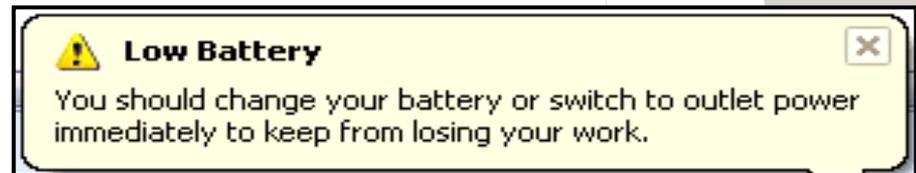
Visual Control Board: Status at a Glance

Group/Employer		Core		Customer		Service			
Date:	10/4/12	SQM			Team Metrics				
Team	FCR	Calls Resolved	WCC	Quality	ANT	Adherence	ACW	Tool Use	
Jason S. <small>Group Employee</small>	67	100	100						
Emmy F. <small>Group Employee</small>	50	80	80	98	9:04	91.8	:53	100	
Slohan E. <small>ea</small>	63	50	50	94	7:30	92	1:17		
Robin C. <small>ea</small>	100	100	100	99	7:47	95.7	49	100	

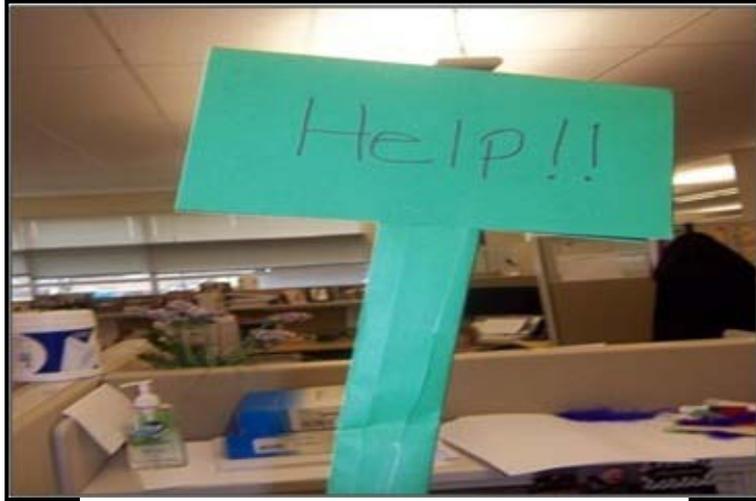
Andon

- Alert to problems
- A call for help
- Stop the line
- A plan for action

Andons Alert Everyone to Problems



Andon: A Call for Response and a Plan for Action

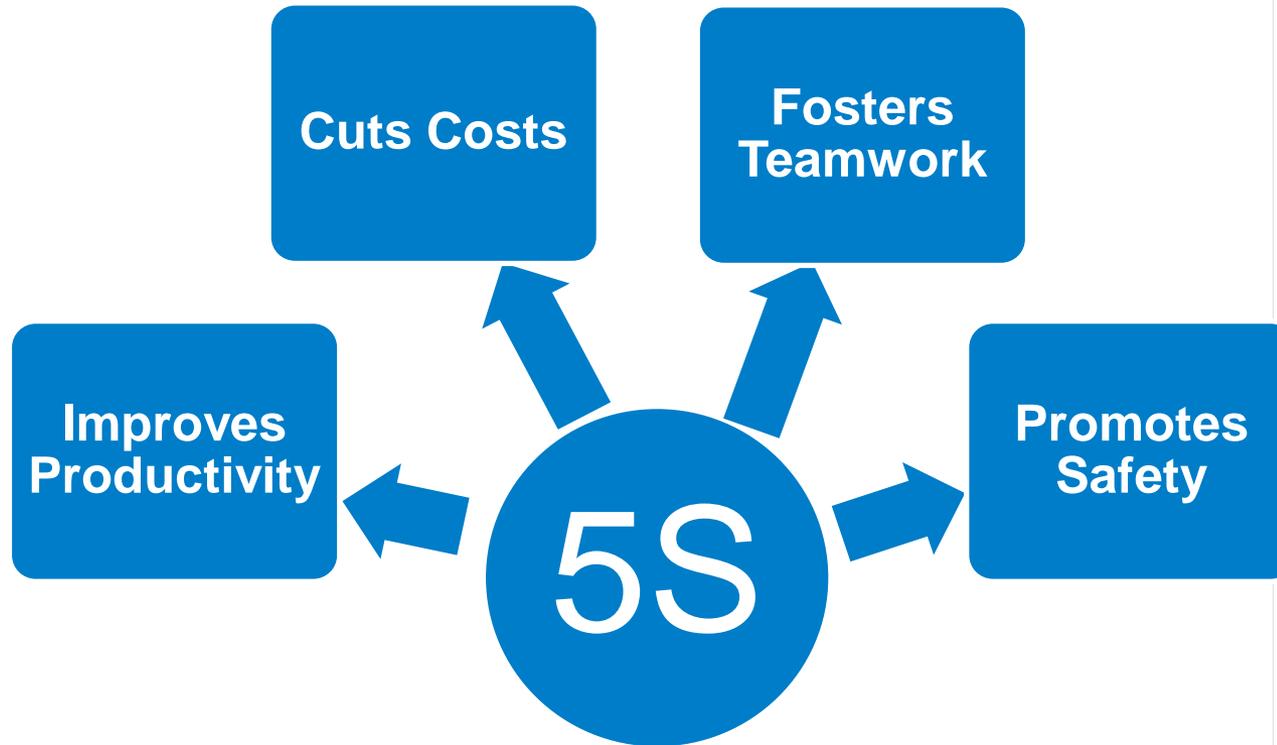


5S: A Series of Steps to Eliminate Waste

- Sort
- Simplify
- Sweep
- Standardize
- Self-Discipline



Why 5S?



5S - Sort: Separate Necessary from Unnecessary

BEFORE



AFTER



5S - Simplify: A Place for Everything

BEFORE

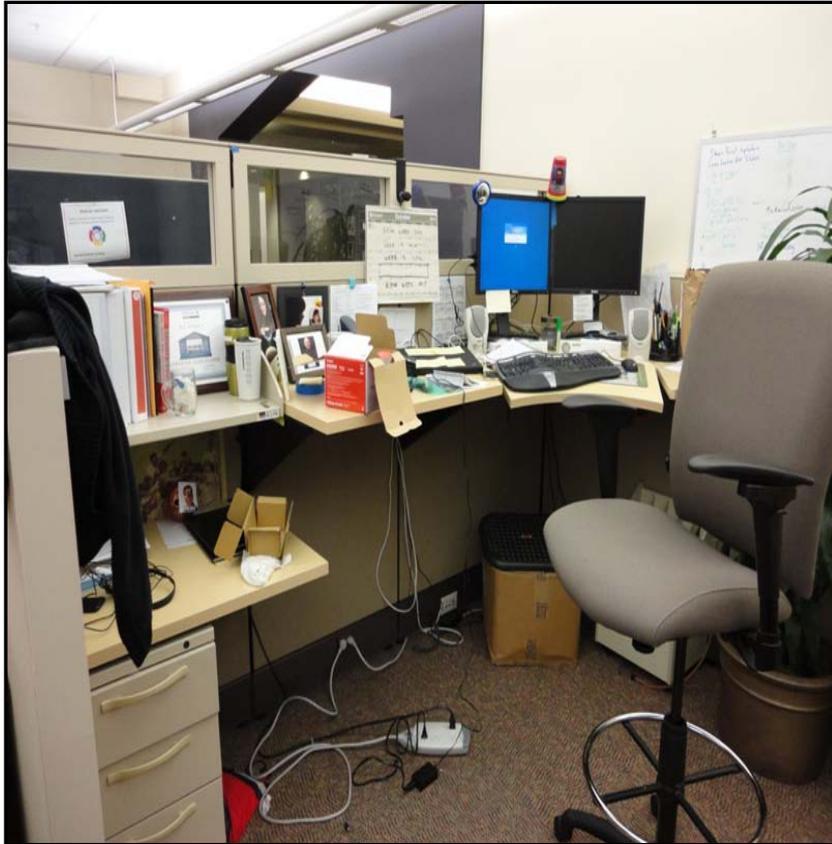


AFTER



5S - Sweep: Make it Clean and Safe

BEFORE



AFTER



5S - Standardize: Make it Easy to Maintain

BEFORE

AFTER

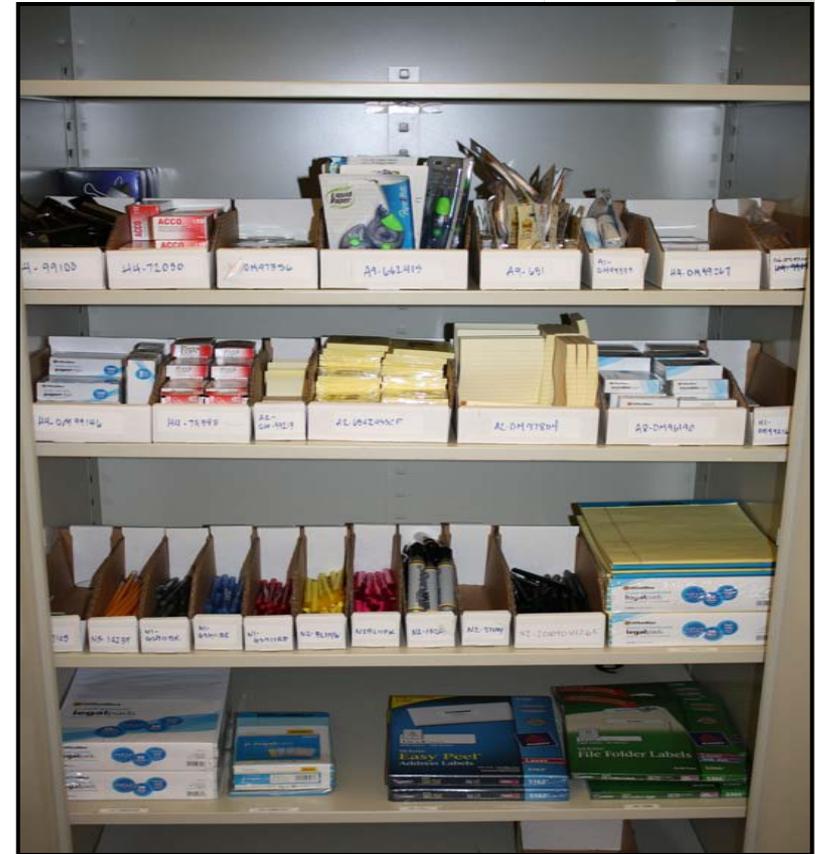


5S - Self-Discipline: Maintain and Improve

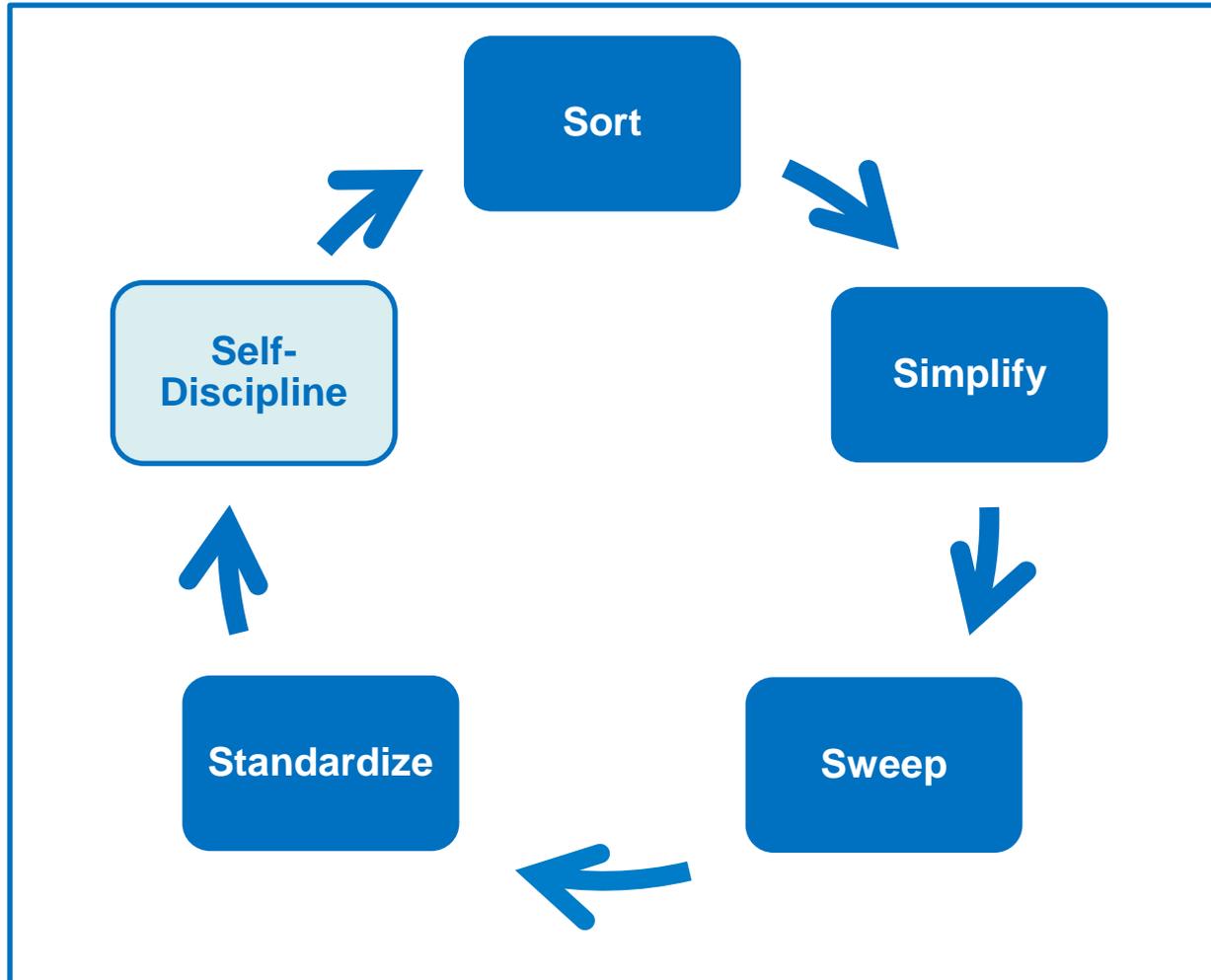
BEFORE



AFTER



5S: Foundational to Continuous Improvement



Summary.....

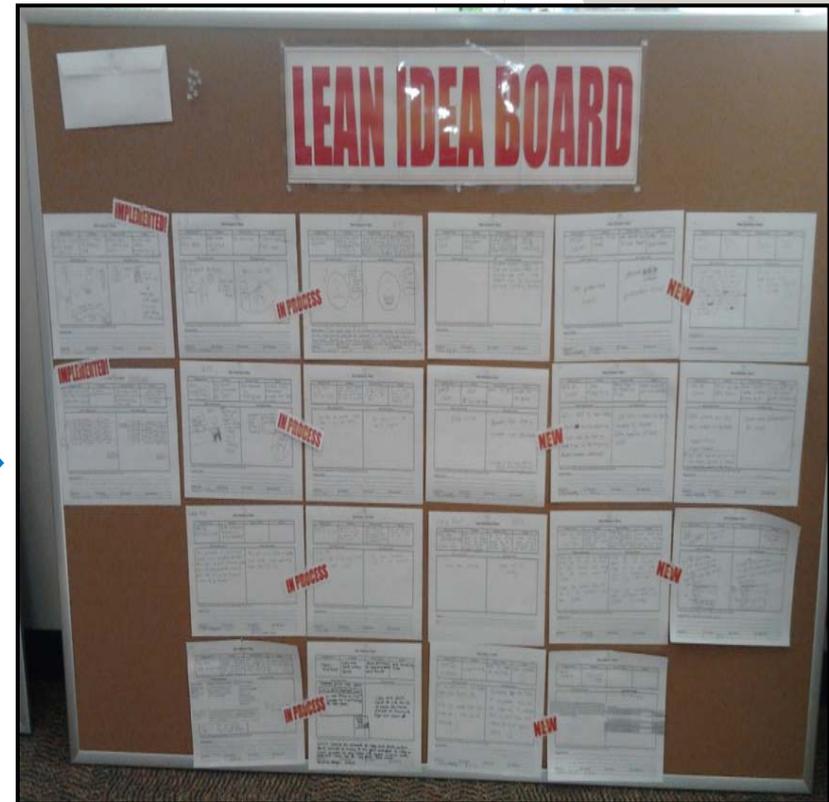
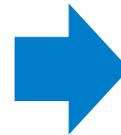
Visual Controls Lead to Visual Management!

- Make it Visible
- Actual vs Expected
- Take Action



Visual Management: Seeing Leads to Solving

Group/Employer	Core			Customer Service				
Date: 10/4/2	SQM			Team Metrics				
Team	FCR >75%	Calls Resolved >85%	WCC >75%	Quality >93%	AHT <7:20	Adherence >93%	ACW <1:00	Tool Use >80%
Jason S. Group: Employer	67	100	100					
Emmy F. Group: Employer	50	80	80	98	9:04	91.8	:53	100
Siobhan E. AA	63	50	50	94	7:30	92	1:17	
Robin C. AA	100	100	100	99	7:47	95.7	49	100



Celebrate Problems as Opportunities!



Recognize associates who make problems visible!

Questions

