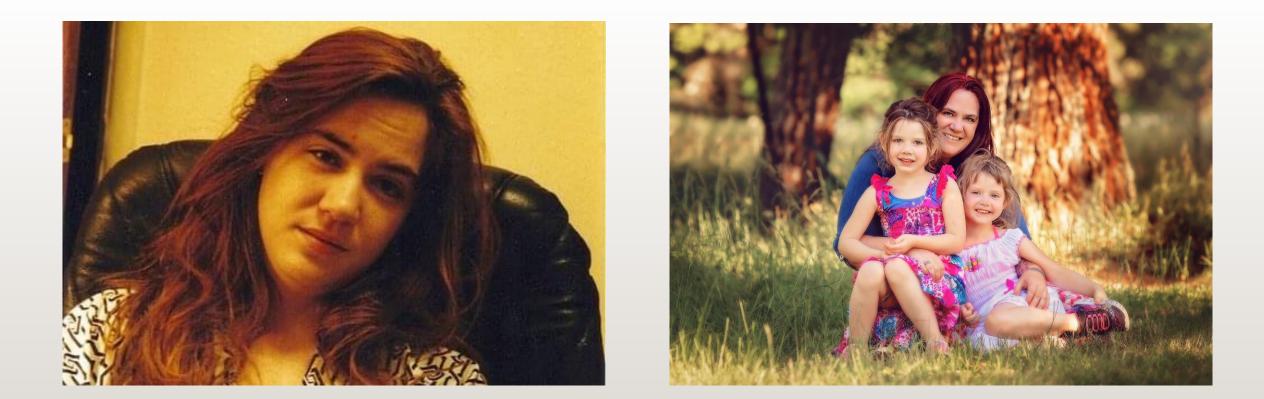
The Ultimate ADKAR Story

Robin Rozene



This to That



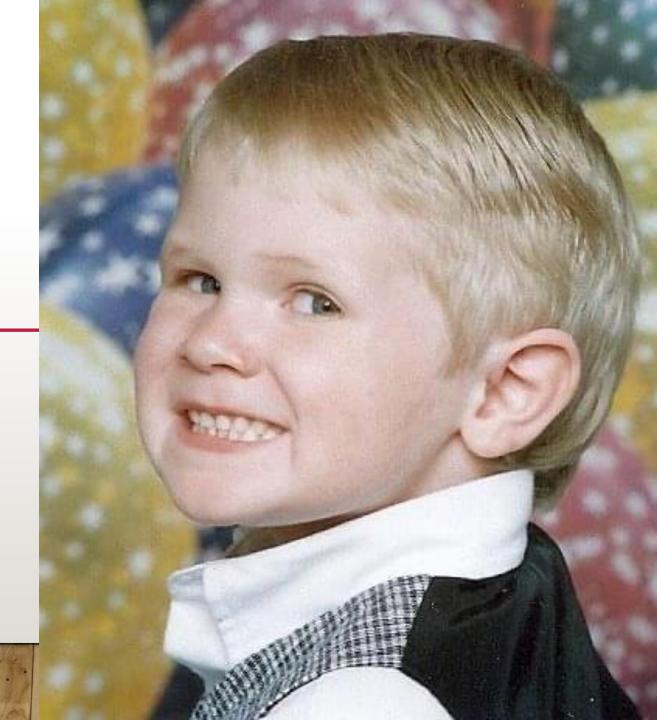






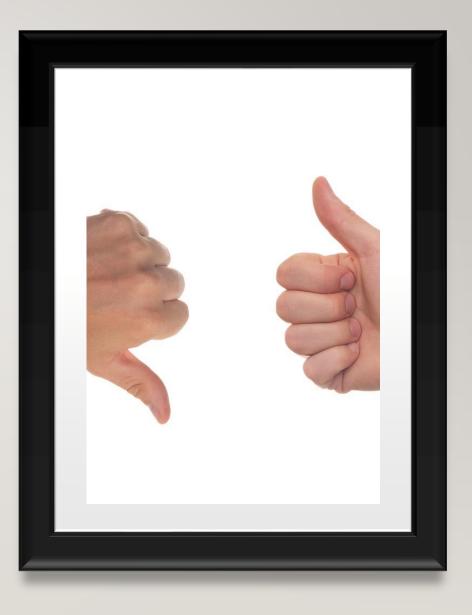
Awareness

- What needs to change?
- Why is the change needed?
- What is the risk of not changing?



Desire

- What are some reasons why this change is good?
- What are some things that could get in the way of making this change?

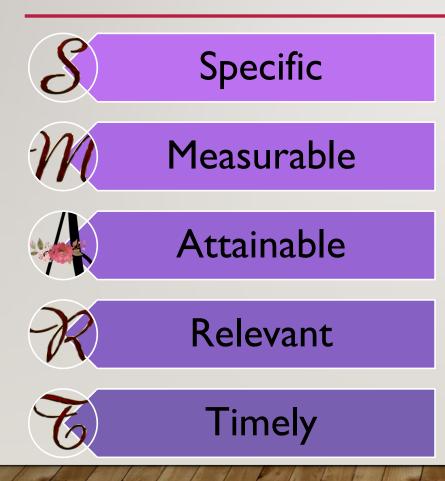


Knowledge



- What steps can you identify now?
- Who do you need to speak to or
 - what action do you need to take?
- When will you commit to taking that action?

Ability



- Do we know what "done" looks like?
- Did we do the things we set out to do?
- Did we meet the goals we established?
- Do we need to make any adjustments to our plan?

Reinforcement



- How will you celebrate?
- How will you check to ensure you are "done"?
- What is your plan moving forward?
- What adjustments do you need to make if you didn't reach your goal?

Never Strive Toward Mediocrity



Questions?

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